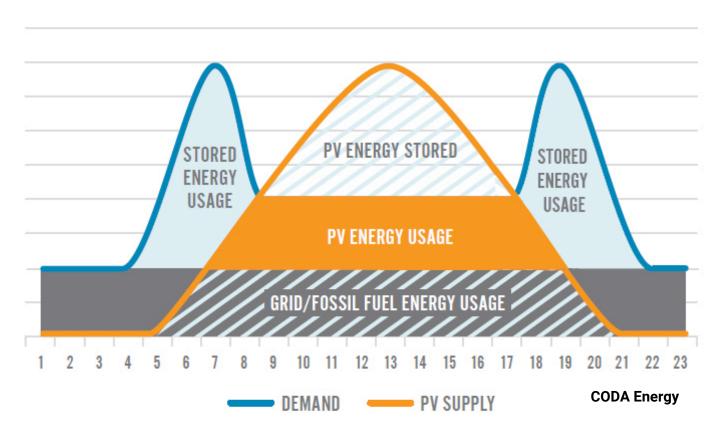


Scott Litzelman, Max Tuttman (ARPA-E)

Rusty Heffner, Vivien Lecoustre, Sean Vail (Booz Allen Hamilton)

Storage applications today



Examples of other applications:

Frequency regulation Flexible ramping Power quality

Distribution upgrade deferral Demand charge management



Li-ion prices (pack level)

Lithium-ion battery price survey results: volume-weighted average

Battery pack price (real 2018 \$/kWh)

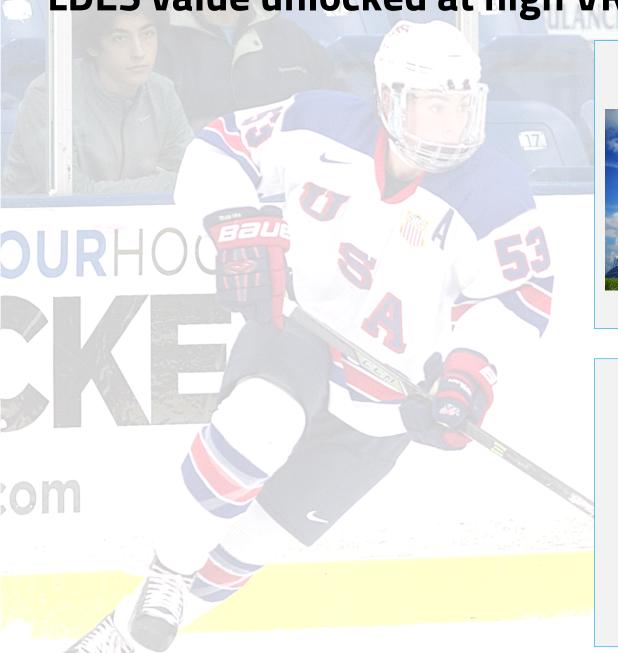


2019: \$156/kWh

Source: BloombergNEF



LDES value unlocked at high VRE deployment levels



Firming Output of Variable Renewables

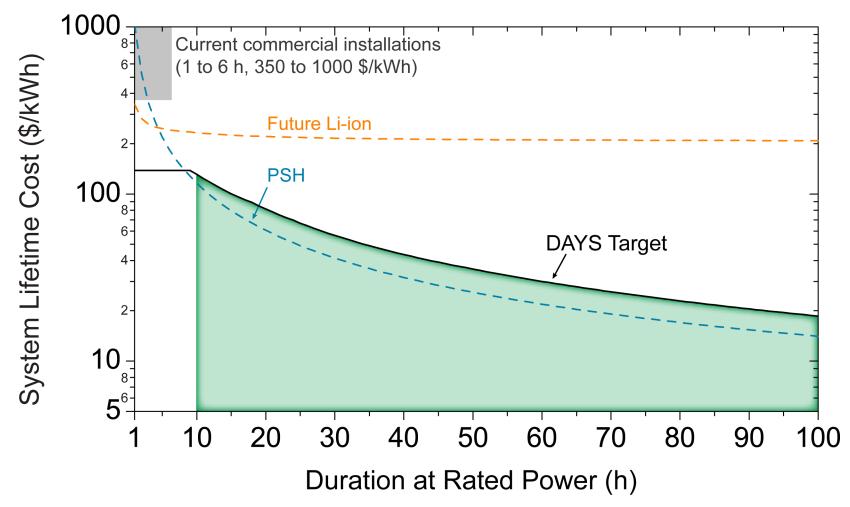


Ensuring System Resiliency



DAYS: pumped hydro-like costs but sited anywhere

10-100 hours of discharge at 5 ¢/kWh-cycle





The DAYS portfolio

Thermal













Electrochemical











At this meeting



Design, build, and operate PTES systems



Brayton Energy Component: reversing turbomachine



Not PTES; resistive heating



DAYS stakeholder outreach

Financial Partners



















Market Researchers







Utilities













OEMs









Trade Groups











Energy Buyers









Public Partners





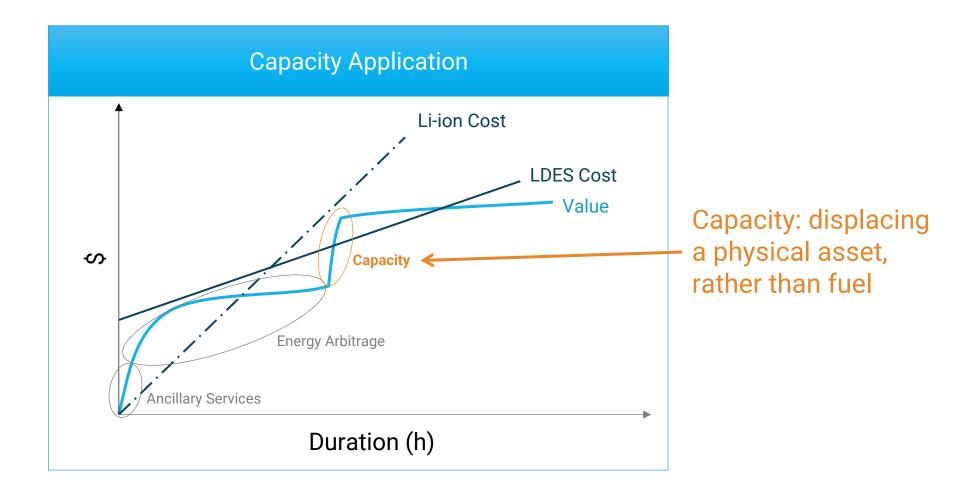








Future long-duration applications: capacity and risk mitigation



Also: mitigating the risk of a given portfolio of assets



Key Pathways to Market

- Capacity Resource for load-serving entities^{1,2}
- Physical hedge for energy marketers³
- Self-consumption maximization for behind-the-meter generation⁴
- Clean backup power for critical loads^{5,6}
- ► T&D congestion relief for load pockets⁷
- Interconnection maximization for developers⁸

⁸https://www.greentechmedia.com/articles/read/ladwp-plans-to-break-new-low-price-records-with-massive-solar-battery-proje



¹https://www.utilitydive.com/news/moving-beyond-rules-of-thumb-for-smart-cost-effective-storage-deployment/553674/²http://www.caiso.com/StakeholderProcesses/Resource-Adequacy-Enhancements

³ARPA-E discussion with Skylar Energy

⁴https://blog.aurorasolar.com/how-net-metering-is-evolving-three-changes-you-need-to-know

⁵https://www.utilitydive.com/news/pge-sce-abandon-big-microgrid-plans-for-temporary-emergency-measures-as-w/574506/

⁶https://www.utilitydive.com/news/2020-outlook-renewables-resilience-and-reliability-needs-will-drive-stora/569612/

⁷https://www.greentechmedia.com/articles/read/oakland-to-swap-jet-fueled-peaker-plant-for-urban-battery

Implications for this meeting

- The more known about the duty cycle, the better
- More round-trip efficiency might not be worth the capex
- Dynamics matter, but so do other factors
 - Stability at high state of charge
 - Self-discharge
- Will there be O&M concerns given the complexity?
- How to scale to big prototypes?

